Prep Like a Pro Prescreen

Show Up Ready to Sell

Prep Like a Pro[1] gives you access to preapproved financing offers for your Customers before the in-home visit, **with no impact to their credit score**.[2]

Our powerful prescreen tool helps you close more deals by:

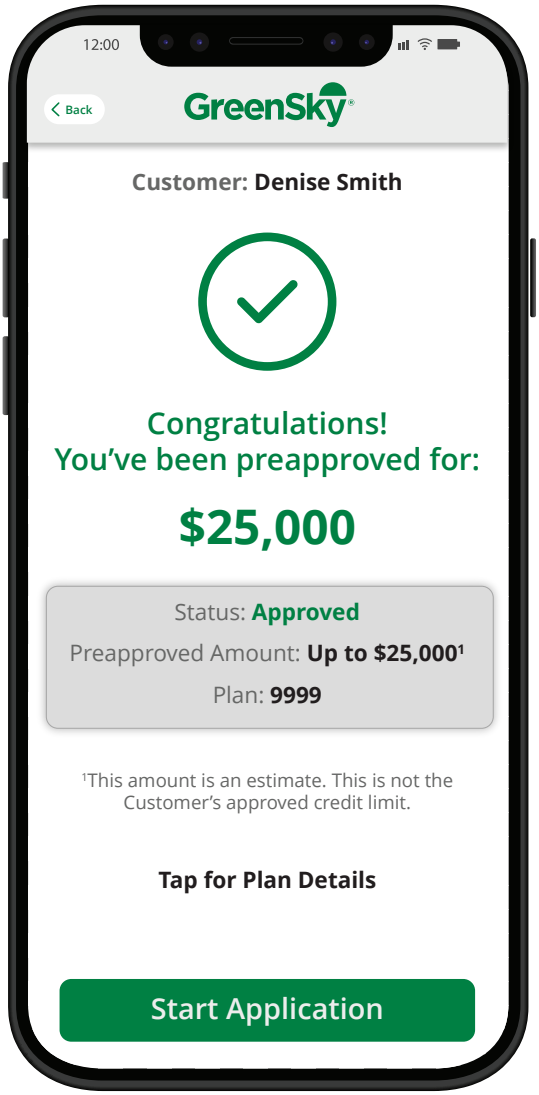
- Knowing who is preapproved before the visit
- Introducing financing early in the sales conversation
- Focusing the discussion on project options rather than pricing
- Giving Customers the confidence to choose their ideal project
- Making it easy to move forward with a credit application



Case Study

How one Merchant boosted revenue and close rates with Prep Like a Pro

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Customer accepts on their own device.

Screen for illustrative purposes only. Subject to change.

You can also prescreen a bulk batch of prospects to review or follow up with old leads

Advance Your Sales Pitch with Prep Like a Pro Prescreen

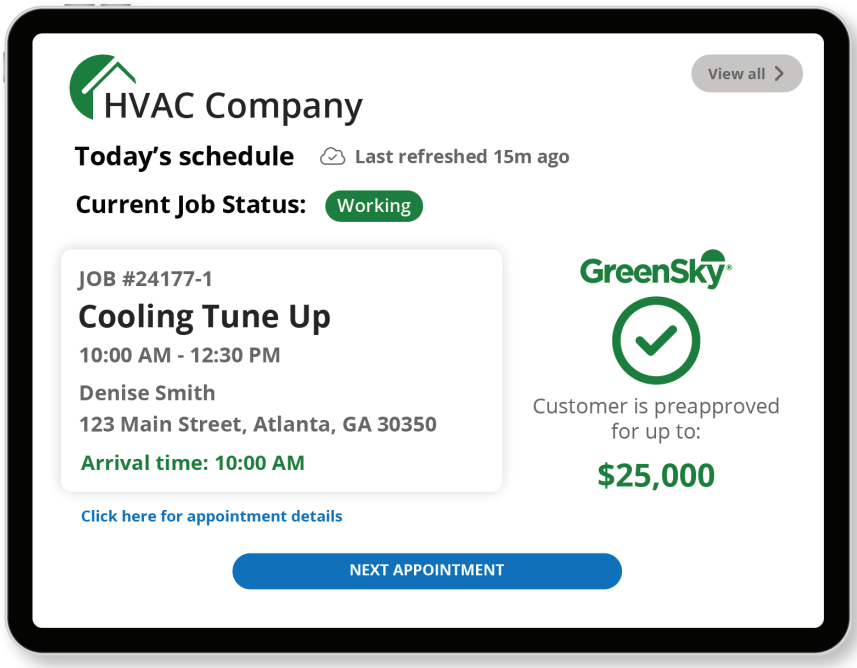
The process is fast and easy:

Before the In-Home Visit

- Enter the Customer's name, address and plan number into the GreenSky Merchant Portal or Mobile App
- The Customer is reviewed for preapproval with no impact to their credit
- If preapproved, the preapproved offer is available immediately online
  - A hard copy will be mailed directly to the Customer
  - If you have their email address, a copy can be emailed to the Customer

During the In-Home Visit

- Share the preapproval with the Customer via the Mobile App
- Customer can apply to activate the preapproved credit offer



View of Sales Rep's mobile app with preapproved offer.

Screen for illustrative purposes only. Subject to change.

Interested in Prep Like a Pro?

Ask your Client Growth Manager or the Merchant Services Concierge, or contact us:

CONTACT US

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[1]Charges apply.

[2]To seek prequalification, a soft credit inquiry will be performed. Soft credit inquiries do not impact the applicant's credit score. If the applicant accepts the prequalification offer and proceeds with a loan application, a hard credit inquiry will be performed.

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Loans for the GreenSky® consumer loan program are offered and made by federally insured, federal or state chartered financial institutions providing credit without regard to age, race, color, religion, national origin, gender, disability, or familial status. A list of financial institutions currently providing loans through the GreenSky® Program is available at www.greensky.com/bank-partners. GreenSky Servicing, LLC services the loans on behalf of your lender, NMLS #1416362. www.nmlsconsumeraccess.org. GreenSky® is a registered trademark of GreenSky, LLC and is licensed to banks and other financial institutions for their use in connection with that consumer loan program. GreenSky Servicing, LLC is a financial technology company that manages the GreenSky® consumer loan program by providing origination and servicing support to banks and other financial institutions that make or hold program loans. GreenSky, LLC and GreenSky Servicing, LLC are not lenders. All credit decisions and loan terms are determined by program lenders.

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